## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduce 04/03/13	ed 01/07/96 Origin: Appendix 5 Amended 01/07/9	8, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12,
Name o	of entity	
Vocus	Group Limited	
ABN		
	4 115 499	
	1 3 137	
We (t	he entity) give ASX the followin	g information.
<b>Part 1 - All issues</b> You must complete the relevant sections (attach sheets if there is not enough space).		
1	<sup>+</sup> Class of <sup>+</sup> securities issued or to be issued	Unlisted Employee Options ( <b>Options</b> )
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	7,500,000 Options
3	Principal terms of the *securities (e.g. if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	Issued under the Vocus Group Long Term Incentive Plan, subject to performance and service conditions, with vesting in years 2, 3 and 4. Any vested unexercised Options will expire and lapse on 1 August 2025. Exercise prices vary from \$2.38 to \$3.66, each based on a 30 day volume weighted average price.

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<sup>+</sup> See chapter 19 for defined terms.

4	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do	Not applicable
	not rank equally, please state:  the date from which they do  the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	
5	Issue price or consideration	Nil
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	Grant of Options under the Vocus Group Long Term Incentive Plan.
6a	Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?  If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i	Not applicable
6b	The date the security holder resolution under rule 7.1A was passed	Not applicable
6c	Number of *securities issued without security holder approval under rule 7.1	Not applicable
6d	Number of *securities issued with security holder approval under rule 7.1A	Not applicable

be	with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	Not applicable	
6f	Number of *securities issued under an exception in rule 7.2	Not applicable	
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	Not applicable	
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	Not applicable	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Not applicable	
7	*Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.	18 July 2019	
8	Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)	Number 620,571,174 fully paid ordinary shares on issue	<sup>+</sup> Class Ordinary shares

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<sup>+</sup> See chapter 19 for defined terms.

9 Number and \*class of all \*securities not quoted on ASX (*including* the \*securities in section 2 if applicable)

Number	+Class
30,602,085 (783,333 options with vesting dates of 15/05/19	Unlisted ESOP
and 15/06/19 lapsed)	
644,077	Performance rights

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

acceptances or renunciations

Not applicable

#### Part 2 - Pro rata issue

11	Is security holder approval required?	Not applicable
12	Is the issue renounceable or non-renounceable?	Not applicable
13	Ratio in which the *securities will be offered	Not applicable
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	Not applicable
15	<sup>+</sup> Record date to determine entitlements	Not applicable
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	Not applicable
17	Policy for deciding entitlements in relation to fractions	Not applicable
18	Names of countries in which the entity has security holders who will not be sent new offer documents	Not applicable
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of	Not applicable

20	Names of any underwriters	Not applicable
21	Amount of any underwriting fee or commission	Not applicable
22	Names of any brokers to the issue	Not applicable
23	Fee or commission payable to the broker to the issue	Not applicable
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	Not applicable
25	If the issue is contingent on security holders' approval, the date of the meeting	Not applicable
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	Not applicable
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	Not applicable
28	Date rights trading will begin (if applicable)	Not applicable
29	Date rights trading will end (if applicable)	Not applicable
		<u> </u>
30	How do security holders sell their entitlements <i>in full</i> through a broker?	Not applicable
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	Not applicable

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<sup>+</sup> See chapter 19 for defined terms.

32	of th	do security holders dispose eir entitlements (except by hrough a broker)?	Not applicable
33	<sup>+</sup> Issu	e date	Not applicable
Part	3 - Q	uotation of securitie	S
You ne	ed only	complete this section if you are ap	oplying for quotation of securities
34	Type (tick	of <sup>+</sup> securities one)	
(a)		<sup>+</sup> Securities described in Part	1
(b)		All other *securities	
		•	nd of the escrowed period, partly paid securities that become fully pai en restriction ends, securities issued on expiry or conversion of convertib
Entiti	es tha	t have ticked box 34(a)	
Addi	tional	securities forming a nev	v class of securities
Tick to locum		e you are providing the informat	ion or
35			securities, the names of the 20 largest holders of the number and percentage of additional *securities
36			securities, a distribution schedule of the additional sumber of holders in the categories
		1,001 - 5,000	
		5,001 - 10,000 10,001 - 100,000	
		100,001 and over	
37		A copy of any trust deed for	the additional *securities

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<sup>+</sup> See chapter 19 for defined terms.

### Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought	Not applicable	
39	*Class of *securities for which quotation is sought	Not applicable	
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	Not applicable	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period	Not applicable	
	(if issued upon conversion of another *security, clearly identify that other *security)		
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	Number	+Class

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the time that we request that the <sup>+</sup>securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 18 July 2019

(Director/Company secretary)

Print name: Ashe-lee Jegathesan

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<sup>+</sup> See chapter 19 for defined terms.